



Chartered
Insurance
Institute
Standards. Professionalism. Trust.

Best Practice Series: Adding value
through professional development

MET

A partnership for professionalisation

Based in Mumbai, India, the MET League of Colleges is one of the region's leading business schools. A conglomerate of respected educational institutions, MET has one overriding focus: to provide an exceptional, unrivalled educational experience that enables students to realise their full potential, and excel in their chosen careers.

From the edge of the Arabian Sea, MET offers aspiring candidates an unusual opportunity, in that they can start their working lives with both a recognised academic and professional qualification. This is because MET has partnered with the CII, to provide a joint MBA and ACII programme that is valued anywhere in the world.

A passion for education

This accolade is only possible with a dedicated and uncompromising approach to education. Students receive training around-the-clock, seven days a week. Projects and assignments are distributed in line with specific needs and priorities – it's about learning on the job, and being ready for a competitive professional environment. Above all, MET strives to make every student the best they can be, razor sharp and ready to face every challenge they meet.

Realising every opportunity

With a growth rate of 15-20%, the Indian Insurance Industry is experiencing astronomical growth. There is more career opportunity than ever – but only for the best-prepared young minds. To meet this demand, MET has partnered with the CII to deliver an eMBA Insurance programme designed to foster global insurance professionals, equipped to provide exceptional customer service and build the future of the industry.

The programme taps into the CII's rich and deep insurance knowledge and hands-on experience, gathered from many years of international presence and thought leadership. Together with MET's two decades of experience delivering professional education to an international standard, this constitutes a unique opportunity for students to get ahead before even beginning their careers, and as such attract the best and brightest talent to Asia's rapidly-expanding financial sector.

In the first collaboration of its kind for the CII outside the UK, the eMBA programme is offered to MET's General and Life Insurance students, who work towards a joint certification in e-empowered Management and Business Administration, with exclusive specialisation in Insurance. In addition, they have an opportunity to train in London, to gain international exposure. MET develops the management and business modules, while the CII provides the technical professional content.

Professionalisation in action

On enrolling for the programme, students automatically become CII members which gives them invaluable access to support services and materials. Then, on graduating, they are awarded the CII's Advanced Diploma in Insurance with the globally recognised accreditation 'ACII'.

Now in its seventh year, the eMBA programme continues to be successful. To date, it has produced 78 Insurance Professionals, and every graduate has been placed into an insurance position immediately – whether as brokers or in financial houses, both locally and abroad. Indeed, many have risen swiftly up the corporate ladder and enjoy strong, productive and trustworthy relationships with both their employers and the customers they serve.

Perhaps the testimony of one alumnus themselves, puts it best:

“The MET eMBA course structure is undoubtedly one of the best in the world. It's a unique blend of technical and managerial content, designed for today's industry. And it's delivered using a flexible approach that works for the real world. The course is challenging, and difficult in places, but it's fun and immensely rewarding. Ultimately, I covered some 40 insurance subjects which prepared me perfectly for my career. I received a lot of great offers from top companies, who were confident in my abilities.”

Shivam Kumar, FINPRO
Marsh India Insurance Brokers Private Ltd.



“Our combined MBA/ACII course really helps give students the edge in what is an increasingly competitive professional world. By the time they've completed our training and gained accreditation, they can begin their careers armed with everything they need to succeed. Employers recognise this, and many candidates receive prospective job offers even before finishing their studies. It's a fantastic scheme, and we're delighted to have MET's continued support.”

Professor Arun Patil, Course Coordinator
eMBA Insurance



“The eMBA Insurance course is something we can all be particularly proud of. As the first partnership of its kind in India, it's given today's students a unique opportunity to gain a competitive advantage at the starting point of their professional lives: as well as the chance to make the very best of their abilities across the insurance industry. This collaboration makes a world of difference, and its success lies in like-minded partners.”

Sainesh Dar, South Asia Director
Chartered Insurance Institute